

WCR Dayton

Budget vs. Actuals: 2023 WCR Dayton Budget - FY23 P&L

January - December 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total 600 - President Expenses	4,809.31	3,800.00	1,009.31	126.56 %
610 - President Elect Expenses				
612 - State Spring Conference	338.78	500.00	-161.22	67.76 %
613 - National Mid Year Conference	1,730.00		1,730.00	
614 - Region II Retreat		0.00	0.00	
615 - Leadership Academy		1,500.00	-1,500.00	
616 - State Fall Conference		800.00	-800.00	
617 - State Officer Installation		100.00	-100.00	
618 - WCR/NAR Annual Conference		4,000.00	-4,000.00	
Total 610 - President Elect Expenses	2,068.78	6,900.00	-4,831.22	29.98 %
620 - Membership Director Expenses				
626 - State Officer Orientation		100.00	-100.00	
Total 620 - Membership Director Expenses		100.00	-100.00	
630 - First Vice President Expense				
632 - State Spring Conference	160.00		160.00	
636 - State Officer Orientation		100.00	-100.00	
Total 630 - First Vice President Expense	160.00	100.00	60.00	160.00 %
640 - Treasurer Expense				
646 - State Officer Orientation		100.00	-100.00	
648 - Treasurer Office Supplies		50.00	-50.00	
Total 640 - Treasurer Expense		150.00	-150.00	
650 - Technology Expense				
652 - QuickBooks	456.90	1,200.00	-743.10	38.08 %
Total 650 - Technology Expense	456.90	1,200.00	-743.10	38.08 %
660 - Membership				
661 - Membership Drawing	199.00		199.00	
662 - Awards and Recognition	132.88	600.00	-467.12	22.15 %
663 - Membership Drive		1,000.00	-1,000.00	
Total 660 - Membership	331.88	1,600.00	-1,268.12	20.74 %
680 - Insurance		700.00	-700.00	
690 - Bank Charges and Fees	119.08		119.08	
700 - Industry Events				
701 - Meal Cost	3,580.60	9,500.00	-5,919.40	37.69 %
702 - Pay Pal Expense	20.02	400.00	-379.98	5.01 %
704 - Industry Events Speaker Fee	400.00	1,500.00	-1,100.00	26.67 %
Total 700 - Industry Events	4,000.62	11,400.00	-7,399.38	35.09 %
800 - Quarterly Programming				
820 - Second Quarter Program - Fashion Show				
821 - Venue		2,500.00	-2,500.00	
822 - Speaker Fee		100.00	-100.00	
823 - Catering	10,472.98	8,500.00	1,972.98	123.21 %

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Income				
100 - Membership				
101 - Realtor Membership National		500.00	-500.00	
102 - Affiliate Membership	250.00	500.00	-250.00	50.00 %
Total 100 - Membership	250.00	1,000.00	-750.00	25.00 %
200 - Industry Events				
201 - Meals	3,716.21	10,000.00	-6,283.79	37.16 %
202 - Strategic Partner Sponsors	2,498.86	5,000.00	-2,501.14	49.98 %
Total 200 - Industry Events	6,215.07	15,000.00	-8,784.93	41.43 %
400 - Quarterly Programs & Events				
420 - Second Quarter Program - Fashion Show				
421 - Ticket Income	6,017.19	6,875.00	-857.81	87.52 %
422 - Sponsor	9,520.89	9,000.00	520.89	105.79 %
423 - Raffle Sales	1,955.40	1,500.00	455.40	130.36 %
424 - Dessert Auction	12,561.00	12,000.00	561.00	104.68 %
Total 420 - Second Quarter Program - Fashion Show	30,054.48	29,375.00	679.48	102.31 %
430 - Third Quarter Program				
431 - Ticket Income		4,000.00	-4,000.00	
432 - Sponsor		3,250.00	-3,250.00	
Total 430 - Third Quarter Program		7,250.00	-7,250.00	
440 - Fourth Quarter Program				
441 - Ticket Income		2,000.00	-2,000.00	
442 - Sponsor		2,000.00	-2,000.00	
443 - Raffle Sales		750.00	-750.00	
Total 440 - Fourth Quarter Program		4,750.00	-4,750.00	
Total 400 - Quarterly Programs & Events	30,054.48	41,375.00	-11,320.52	72.64 %
Total Income	\$36,519.55	\$57,375.00	\$ -20,855.45	63.65 %
GROSS PROFIT	\$36,519.55	\$57,375.00	\$ -20,855.45	63.65 %
Expenses				
550 - WCR Ohio				
551 - Tax Preparation	360.00	300.00	60.00	120.00 %
552 - WCR State Dues	100.00		100.00	
Total 550 - WCR Ohio	460.00	300.00	160.00	153.33 %
560 - Collaborative Sponsorships	51.49	2,500.00	-2,448.51	2.06 %
600 - President Expenses				
602 - State Spring Conference	449.40	400.00	49.40	112.35 %
603 - National Mid Year Conference	1,450.00	2,000.00	-550.00	72.50 %
605 - State Fall Conference		800.00	-800.00	
606 - State Officer Installation		500.00	-500.00	
607 - WCR/NAR Annual Conference	2,909.91		2,909.91	
608 - President Supply Expense		100.00	-100.00	

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824 - Equipment Rental	1,500.00	1,900.00	-400.00	78.95 %
825 - Marketing Expense	526.69	500.00	26.69	105.34 %
826 - Decorations	402.75	500.00	-97.25	80.55 %
Total 820 - Second Quarter Program - Fashion Show	12,902.42	14,000.00	-1,097.58	92.16 %
830 - Third Quarter Program				
831 - Venue		1,800.00	-1,800.00	
832 - Speaker Fee		1,000.00	-1,000.00	
Total 830 - Third Quarter Program		2,800.00	-2,800.00	
840 -Fourth Quarter Program				
841 - Venue	600.00		600.00	
843 - Catering	210.00	4,000.00	-3,790.00	5.25 %
845 - Entertainment Expense		0.00	0.00	
845 - Marketing Expense	127.40	50.00	77.40	254.80 %
Total 840 -Fourth Quarter Program	937.40	4,050.00	-3,112.60	23.15 %
850 - PayPal Program Expense	345.52		345.52	
Total 800 - Quarterly Programming	14,185.34	20,850.00	-6,664.66	68.04 %
900 - Reserve		7,375.00	-7,375.00	
Total Expenses	\$26,643.40	\$56,975.00	\$ -30,331.60	46.76 %
NET OPERATING INCOME	\$9,876.15	\$400.00	\$9,476.15	2,469.04 %
NET INCOME	\$9,876.15	\$400.00	\$9,476.15	2,469.04 %