

# IMMEDIATE RESULTS WORKSHOP

Name: \_\_\_\_\_ Company: \_\_\_\_\_

Cell: \_\_\_\_\_ Email Address: \_\_\_\_\_

Introductions

NAME: \_\_\_\_\_  
TITLE: \_\_\_\_\_  
COMPANY: \_\_\_\_\_  
CELL PHONE #: (\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_  
YOUR RELATIONSHIP: \_\_\_\_\_  
GOLDEN NUGGET: \_\_\_\_\_  
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\_\_\_\_\_

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GOLDEN NUGGET: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

# **HABITS**

## OF TOP PRODUCERS



1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

# SALES SKILLS

OF A TOP PRODUCER



1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

C \_\_\_\_\_

L \_\_\_\_\_

A \_\_\_\_\_

S \_\_\_\_\_

P \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

6. \_\_\_\_\_

7. \_\_\_\_\_