

2019 LEADERSHIP CONFERENCE · SEPT 25 2019 Schedule #WiBNConf2019 #FindYourGRIT

Prociditat & Registration open, light breakfast and coffee	Wednesday, September 25			Sinclair Conference Center
Seed	7:30 – 8:30 a.m.		Great Hall	Registration open, light breakfast and coffee
9:45 - 10:15 a.m. BREAK Networking & Vendor Village Session 1: How to Make the Leap from Employee to Enthepreneur with Bill Powell Session 2: Website and SEO Best Practices with Liss Couture Session 3: #SquadGoals - When Women Help Women. We All Succeed with Dr. Mellinda G. Hubbard Session 4: No Gift, No Froblem: How to Persevere When You're Not Type A with Christy Shell, M. ED Session 5: How to Become a Top Sales Performer with Brenda Aveyard 11:30 - 11:45 a.m. BREAK Networking & Vendor Village 11:45 a.m 1 p.m. LUNCH & Networking & Vendor Village 11:45 a.m 1 p.m. BREAK Networking & Vendor Village 11:45 a.m 1 p.m. BREAK Networking & Vendor Village Session 1: Leading with Vulnerable Courage with Sandy Johnson Johnson Johnson Session 2: How to Keep More of Your Profits & Give Less to Uncle Sam with Lessace A. Distell, CPA, MBA Session 3: Discipline is the Deciding Factor with Teresa Zumwald Susiness? Start Downhown with AJ Ferguson Session 6: A Look at Resources for Improving Business Operations with Alex Perry 2:30 - 2:45 p.m. BREAK REAK Networking & Vendor Village Session 1: Are You Prepared for Your Profits & Give Less to Uncle Sam with Lessace A. Distell, CPA, MBA Session 3: Discipline is the Deciding Factor with Teresa Zumwald Susiness? Start Downhown with AJ Ferguson Session 6: A Look at Resources for Improving Business Operations with Alex Perry 2:30 - 2:45 p.m. BREAK Networking & Vendor Village Session 1: Are You Prepared for Your Financial Future? With Nicole 1: Shibich and Carner Gook Session 2: Shibich and Carner Gook Non Reed, and Andie Doller Session 3: Selling Your Soles Strengths to Close More Deals with Yowana Wilson Session 4: The Feminine Leader - Leading from the Inside-Out with Rebecca Victor Session 5: Utilizing Your Soles Strengths to Close More Deals with Yowana Wilson Session 5: Utilizing Your Soles Strengths to Close More Deals with Yowana Wilson Session 6: Using Remarks with Melssa Cutcher & Ann Riegle-Crichton	8:30 – 8:45 a.m.	Welcome Remarks	Great Hall	Welcome Remarks with Melissa Cutcher and Ann Riegle-Crichtor
Session 1: How to Make the Leap from Employee to Entherpreneur with Bill Powell Session 2: Website and SEO Best Practices with Lisa Couture Session 3: Website and SEO Best Practices with Lisa Couture Session 3: Session 3: SeguadGoals - When Women Help Women, We All Succeed with Dr. Nellinda G. Hubbard Session 4: No Grift, No Problem: How to Persevere When You're Not Type A with Christy Shell, M. ED Session 5: How to Become a Top Sales Performer with Brenda Aveyard Networking 8. Vendor Village	8:45 – 9:45 a.m.	Morning Keynote	Great Hall	
Break-Outs Choose 1) BREAK Session 3: WaguadGoals - When Women Help Women, We All Succeed with Dr. Melinda G. Hubbard Session 3: WaguadGoals - When Women Help Women, We All Succeed with Dr. Melinda G. Hubbard Session 3: WaguadGoals - When Women Help Women, We All Succeed with Dr. Melinda G. Hubbard Session 3: WaguadGoals - When Women Help Women, We All Succeed with Dr. Melinda G. Hubbard Session 3: White No Problems How to Persevere When You're Not Type A with Christy Shell, M. ED Session 3: When to Become a Top Sales Performer with Brenda Aveyard	9:45 – 10:15 a.m.	BREAK		Networking & Vendor Village
Session 3: #SquadGoals - When Women Help Women, We All Succeed with Dr. Melinda G. Hubbard Session 4: No dri, No Problem: How to Persevere When You're Not Type A with Christy Shell, M. ED Session 5: How to Become a Top Sales Performer with Brenda Aveyard Networking & Vendor Village	10:15 – 11:30 α.m.			
Succeed with Dr. Melinda G. Hubbard (Choose 1) Session 4: No Grit, No Problem: How to Persevere When You're No1 Type A with Christy Shell, M. ED Session 5: How to Become a Top Sales Performer with Brenda Aveyard 11:30 - 11:45 a.m.				
Session 4: No Grift, No Problem: How to Persevere When You're Not Type A with Christy Shell, M. ED Session 5: No Grift, No Problem: How to Persevere When You're Not Type A with Christy Shell, M. ED Session 5: Now to Become a Top Sales Performer with Brenda Aveyard 11:30 - 11:45 a.m. BREAK Networking & Vendor Village 11:45 a.m 1 p.m. LUNCH & Networking & Vendor Village Networking & Vendor Village				· · · · · · · · · · · · · · · · · · ·
Not Type A with Christy Shell, M. ED				
Session 5: How to Become a Top Sales Performer with Brenda Aveyard 11:30 - 11:45 a.m. BREAK Networking & Vendor Village 11:45 a.m 1 p.m. LUNCH & Networking & Vendor Village 1-1:15 p.m. BREAK Networking & Vendor Village 1-1:15 p.m. BREAK Networking & Vendor Village Session 1: Leading with Vulnerable Courage with Sandy Johnson Session 2: How to Keep More of Your Profits & Give Less to Uncle Sam with Jessica A. Distel, CPA, MBA Session 3: Discipline is the Deciding Factor with Teresa Zumwald Session 3: Discipline is the Deciding Factor with Teresa Zumwald Session 3: Discipline is the Deciding Factor with Teresa Zumwald Session 4: Entrepreneurs - Want to Build and Scale Your Business? Start Downtown with AJ Ferguson Session 6: The Explode Your Seles A Marketing System for Successful Retailers with Danielle Fritz Session 6: A Look at Resources for Improving Business Operations with Alex Perry 2:30 - 2:45 p.m. BREAK Networking & Vendor Village Session 1: Are You Prepared for Your Financial Future? With Nicole I. Stribich and Carrie Cook Session 2: Entrepreneurs - How to Turn Your small Business Into Big Business with Toda Crawford, Caitlin Krebs, Carrie Webb, Nan Reed, and Andie Doller Session 4: The Feminine Leader - Leading from the Inside-Out with Rebecca Victor Session 5: Utilizing Your Sales Strengths to Close More Deals with Tywauna Wilson Session 6: Using Business as a Force for Good with Kelly Dolan 4:00 - 4:15 p.m. Speaker Great Hall Ready, Set, Grow! With Janet Jackson				· · · · · · · · · · · · · · · · · · ·
11:30 - 11:45 a.m. BREAK Networking & Vendor Village 11:45 a.m 1 p.m. LUNCH & Networking Great Hall The Magic of Being a Connector with Valerie Smiley 1 - 1:15 p.m. BREAK Networking & Vendor Village				Session 5: How to Become a Top Sales Performer with Brenda
Tite Section The Magic of Being a Connector with Valerie Smiley		225.11		·
1-1:15 p.m. BREAK Networking & Vendor Village	11:30 – 11:45 a.m.			Networking & Vendor Village
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Sam with Jessica A. Distel, CPA, MBA	1:15 – 2:30 p.m.			Johnson
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5:15 – 7:00 p.m. Cocktail Reception South Lobby Cocktail & Networking Reception	-			
	5:15 – 7:00 p.m.	Cocktail Reception	South Lobby	Cocktail & Networking Reception